General Session 5: The Yin and Yang of Remote Employees

1. Do you have (have you ever had) any remote workers?

2. What were the indicators of a successful RW?
   - Do you have a test/assessment that you use to gauge possible success as a RW?

3. If you had RW in the past and no longer do, what caused the end?

4. What are the barriers to entry to have remote workers?

5. How do you train remote workers?
   - Do you hire completely inexperienced new hires? If so, how do you train them? If not, why not?

6. How much on-site presence do you require? Is this requirement different from a brand new hire to an experienced person?

7. If you have not had success with RW – are you willing to give it another try? What would you do differently next time?

8. Given the lack of qualified candidates, do you feel you will have to try a remote arrangement to find good employees?

9. Do you treat your remote workers the same as your on-site employees with respect to…
   - Flexibility in work schedules?
   - How you measure success?
   - How/what you communicate internally

10. Do you do anything extra to ensure the success of a remote worker that you do not do for your on-site employees?

11. What technologies do you need to have in place for remote employees to be successful?