

## Earned Income: Compensation for the Self-Employed



The seventh webcast in the 2007 webcast series

Presented by: S. Derrin Watson, APM, SunGard Corbel LLC

### July 19, 2007

2:00 p.m. – 3:40 p.m. Eastern  
1:00 p.m. – 2:40 p.m. Central  
12:00 p.m. – 1:40 p.m. Mountain  
11:00 a.m. – 12:40 p.m. Pacific  
Open registration for the live show until July 18, 2007

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### What's the Topic?

Compensation is one of the most fundamental concepts for a retirement plan. But how do you determine compensation for someone who owns the business and doesn't receive a W-2? That's where earned income enters in, a vitally important issue for sole proprietors, partners, and other self-employed individuals. Topics covered include:

- What earned income is and what role it plays
- How a plan must make adjustments to earned income
- How to apply earned income to determine compensation in various situations
- How to perform the interrelated computations
- Special issues for earned income

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