

# National Association of Plan Advisors

## 2012 Firm Partner Application

### Primary Contact:

Name: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Street Address: \_\_\_\_\_  
 City: \_\_\_\_\_  
 State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 E-mail Address: \_\_\_\_\_

### Administrative Contact:

Name: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Street Address: \_\_\_\_\_  
 City: \_\_\_\_\_  
 State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 E-mail Address: \_\_\_\_\_

### Type of Business *(Choose the one that most closely describes your business):*

- Broker-Dealer                       RIA                       Recordkeeper                       Defined Contribution Investment Only  
*(A majority of our Registered Representatives are advisors who are primarily in the business of providing investment advisory services to plan sponsors and/or individual investors)*     Both Recordkeeper & DCIO     Non-Recordkeeping TPA     Other: \_\_\_\_\_

### 2012 Firm Partner Dues:

As a 2012 NAPA Firm Partner, an unlimited number of your employees, Registered Representatives and/or Investment Advisory Representatives (IARs) may enroll and receive full NAPA membership benefits at no cost to them through December 31, 2012, a savings of \$395 per member.

### Enter your firm's dues based on the table below: \_\_\_\_\_

Total Employees, RRs and IARs in the Firm*	Firm Dues through 12/31/12	Total Employees, RRs and IARs in the Firm*	Firm Dues through 12/31/12
1-5	\$500	501-1,000	\$10,000
6-25	\$1,000	1,001-2,000	\$12,500
26-50	\$2,500	2,001-3,000	\$15,000
51-250	\$5,000	3,001-5,000	\$20,000
251-500	\$7,500	5,000+	\$25,000

### Payment Contact: *(if different from Administrative Contact)*

Name: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Street Address: \_\_\_\_\_  
 City: \_\_\_\_\_  
 State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 E-mail Address: \_\_\_\_\_

### Payment Type:

- Send me an invoice  
 I will transfer my payment electronically to NAPA *(instructions will be emailed to Payment Contact upon receipt of signed application)*  
 I will pay by Credit Card  
      Mastercard     Visa     Amex     Discover  
 Name as it appears on card: \_\_\_\_\_  
 Card No.: \_\_\_\_\_  
 Exp. Date: \_\_\_\_\_

**Please enroll my firm as a NAPA Firm Partner through December 31, 2012. I understand that an unlimited number of our employees, Registered Representatives and/or Investment Advisory Representatives (IARs) may enroll and receive full NAPA membership benefits at no cost to them through December 31, 2012, a savings of \$395 per member. In addition, by joining before January 15, 2012 my firm will be listed as a "NAPA Founding Partner" on NAPA and The ASPPA 401(k) SUMMIT marketing materials. I also understand that we may renew our Firm Partner status automatically by checking the box below.**

- Auto Renewal

Signature: \_\_\_\_\_ Printed Name: \_\_\_\_\_  
 Title: \_\_\_\_\_ Date: \_\_\_\_\_

Please fax your completed application to **703.516.9308** or mail it to: NAPA, P.O. Box 34725, Alexandria, VA, 22334-0725. Questions? Contact Jeff Hoffman, Sr. Director of Business and Membership Development at [jhoffman@asppa.org](mailto:jhoffman@asppa.org) or **703.516.9300**.

### Tax Deductions:

Dues, contributions or gifts to NAPA are not deductible as charitable contributions; they may be deductible, however, as ordinary and necessary business expenses. Federal law prohibits a tax deduction for the portion of membership dues attributable to lobbying expenses incurred by the organization. Consequently, for 2012, 22% of your dues are non-deductible in accordance with this provision.



**National Association of Plan Advisors (NAPA)**  
 4245 North Fairfax Drive, Suite 750  
 Arlington, VA 22203  
 P 703.516.9300 F 703.516.9308  
[www.asppa.org/napa](http://www.asppa.org/napa)